

Spring 2019 Book Fair

Overall sales

\$9391.29 (highest in the last in the last 4 years)

Books Sold: 1174

Reading Minutes: 211304

Grand Tea

Tuesday: 177 grands and kids signed up. \$1303 in sales.

Wednesday: 163 grands and kids. \$1761 in sales.

Thursday: 51 grands and kids. \$816 in sales.

Volunteers

10 PTO members=18 hours. 10 Lions Club members=30+hours.

All for Books Donations

\$219.39 (including \$100 from Lions) used to purchase 1 book each for PBS students and additional books for primary classroom libraries.

Profit percentages are based on whether you take it in cash or scholastic dollars. There are bonuses for multiple fairs, attending planning workshops, early booking.

We use some of our Scholastic dollars when we take books from the fair for our teachers/staff who will use the books in their classrooms. (\$25 each) We also used that to reward volunteers with \$5 each shift to spend at the fair.

I took \$1500 in cash for library books, signage and supplies that I will purchase from other vendors. (not Scholastic)

\$1695.65 was taken in Scholastic Dollars and will be added to our account once the financials are finalized.

If anyone is interested in the details of the financial processing, please ask.

The bottom line for this fair:

Fair Sales	9391.29
Early Booking Reward	250.00
15% Multiple Fairs Reward	1408.69
Customer rewards	25.00
Previous Scholastic Dollars balance	2596.73
Total Scholastic Dollars available	5976.07
Products taken from the fair (teachers & volunteer rewards)	1949.64
New Scholastic Dollars Balance	4026.43

That balance can be used to purchase things from the Scholastic Catalog. I communicate with teachers and send them a link to the catalog. Books, equipment, supplies, furniture, rugs, technology and more. If PTO knows of needs, please let me know.

Andrea Brainard